

Professional Development Meeting

**March PDM:
"Senior Management Night"
with J.D. Hayworth**
Thursday, March 8, 2007



**320 N. 44th Street
(44th St. and Van Buren)
Phoenix, AZ 85008-6573**
(602) 225-0500 *directions only*

Agenda

*Registration Begins: 5:30 - 6:00 pm
Networking: 5:30 - 6:00 pm
Dinner / Business Mtg: 6:00 p.m.
Program Starts: 7:00 p.m.
Close of Meeting: 8:30 p.m.*

Cost

Free - Senior Manager with Invite from APICS Phoenix BOD
\$20 - Pre-Registered Members
\$10 - Pre-Registered Students
\$30 - Non-members
\$30 - Walk-ins or Late Registration (space availability only)

******APICS Policy******

No Shows will be Billed

Register online at:
<http://www.apicsphoenix.org>
For your convenience,
APICS accepts:



~ President's Message

The APICS Phoenix Chapter is saddened by the sudden passing of Bob Woitaszewski, Chapter President, on January 8, 2007.



**Bob Woitaszewski
President
2006-2007**

Bob took a leading role in promoting the Chapter and APICS educational programs to companies by organizing the effort to obtain a marketing contact list and developing material for a mail campaign. The Board completed this mailing campaign during November. In addition to the regular duties of the President, he was developing a new membership survey to be delivered to the membership by April. His enthusiasm, outside contacts, and leadership will be very much missed. He leaves his wife, Elaine and son Brian.

The Board of Directors met on January 22nd to determine how to cope with this tragic loss of leadership. At this meeting the Board has agreed to the following changes:

- David Krause, CPIM, becomes Chapter President, a position he held for two years from 2004-2006. He will also maintain the position of Acting VP Membership.
- Robert Lundeen, CPIM, becomes Executive VP. He will also maintain the position of Acting VP Marketing.
- Jack Wetzel, CPIM, CSCP, becomes Director C-BAR.

We always welcome new people to join in Chapter leadership. If you are interested, please contact any board member. Complete contact information is available on our website.

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Phoenix Chapter Officers (Effective 7/1/06)

President

Dave Krause, CPIM
President@apicsphoenix.org

Executive VP

Robert Lundeen, CPIM
ExecVP@apicsphoenix.org

VP Education

Luke Laliberte, CPIM
Education@apicsphoenix.org

VP Membership

Dave Krause, CPIM (acting)
Membership@apicsphoenix.org

VP Marketing

Robert Lundeen, CPIM (acting)
Marketing@apicsphoenix.org

VP Programs

Sonia Reid, CPIM
Programs@apicsphoenix.org

VP Finance

Pat McFarland
Finance@apicsphoenix.org

VP Administration

Dave Johnson, CPIM
Administration@apicsphoenix.org

Past President

Dave Krause, CPIM
Membership@apicsphoenix.org

Chapter Office:

APICS Phoenix Chapter #58
P.O. Box 66835
Phoenix, AZ 85082-6835
Phone: 480.813.2154
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Email: info@apicsphoenix.org
Website: www.apicsphoenix.org

Chapter News

~ Share your Company Successes

Has your company had some great results from an ERP implementation or the application of lean practices? Are you doing something unique that would be of interest to others? There is a tremendous need by our members to learn what local companies are accomplishing. Monthly professional development meeting (PDM) participants always give the highest survey ratings to presentations that are done by practitioners on subjects that show results in their business.

We are inviting you to become a speaker at a monthly PDM or to arrange for a plant tour of your employer. You are probably thinking that nobody wants to know or see what your company is doing because you have too many problems. Sometimes people are negative about accomplishments because they spend so much time solving problems they quickly forget about the great accomplishments.

It's not only important to celebrate successes internally but when done externally there is a motivational lift to the organization because there are always people who wish they could accomplish what you did. So why not give this idea some serious consideration and discuss it with your department manager? If you don't want to speak or conduct a tour, there are others in your organization that could do it. All we need is for you to become the champion to organize it! So, if you can organize a plant tour or share your story at a monthly PDM, please contact Sonia Reid, VP Programs via email at programs@apicsphoenix.org.

Upcoming Events

(Schedule subject to change)

March 2007

- 7 CSCP Certification Review Course (NOTE:**Rescheduled to 9/5/07**)
- 8 Chapter PDM Meeting— Senior Mgt Night with J.D. Hayworth
- 12 Execution & Control of Operations - Course Starts (ends 4/9/07)
- 19 Board of Directors Meeting

April 2007

- 12 Chapter PDM Meeting
- 16 Board of Directors Meeting
- 26 Strategic Management of Resources - Early Registration

May 2007

- 10 Chapter PDM Meeting
- 14 Board of Directors Meeting
- 14 Strategic Management of Resources - Course Starts (ends 6/13/07)

~ APICS Phoenix Chapter #58 Vision & Mission Statement ~

"Success Through Lifelong Learning"

Society Mission Statement:

"APICS will continue to set the standard as a recognized global leader and premier provider of resource management, education, and information for individuals and organizations."

Chapter Vision Statement:

"The Phoenix Chapter of APICS will be recognized as the foremost professional provider of knowledge and education for resource management within the Chapter's area of influence by both its internal (members) and external (manufacturing and service industry) customers by enhancing their life long learning options."

Chapter Mission Statement:

- *Provide a forum for individuals to achieve professionalism in the integrated resource management field.*
- *Provide vehicles to increase awareness of the national and local capabilities of APICS as a global educational leader across the Phoenix Chapter's area of influence.*
- *Provide synergistic support for the Phoenix APICS Chapter's vision by creating alliances between the Chapter and community leadership and other professional organizations.*
- *Ensure that Chapter member volunteers are recognized, appreciated, and rewarded for efforts in support of meeting Chapter objectives.*

For more information on APICS, visit the following websites:

Phoenix Chapter: www.apicsphoenix.org

Tucson Chapter: www.apics-tucson.org

Region VII: www.apics7.org

Society: www.apics.org

Phoenix Chapter Directors

Director, Marketing:

Webmaster: Joyce Lewis, CPIM, C.P.M.
480.813.2148 (h)

Director, Administration:

C-BAR: Jack Wetzel, CSCP, CPIM
president@topviewconsulting.com

Director, Education:

Academic Liaison—DeVry: Gordon Loucks, CFPM, CIRM, Jonah
gloucks@phx.devry.edu
Academic Liaison ASU: VACANT
ASU - ISM/CLM Student Chapter Liaison
(note: not a Director position): **Vacant**

Director, Programs

Director, PDM Registration Table:
Rick Wildermuth
rwildermuth@oldcastleglass.com

Director, Membership

Director, Company Coordinators:
Vacant

Open Volunteer Opportunities:

PDM Registration Table—2 hours/month
Membership Renewal Letters—2 hours/mo.
PDM Photographer—1 hour per month

If you are interested in an Open Volunteer Opportunity, please fill out a PDM Evaluation Form (requires attendance at PDM).

To obtain information or volunteer for a Director or Company Coordinator position, sign up on the Chapter website at:

<http://www.apicsphoenix.org/volunteer.html>
(RESOURCES tab on home page)



Programs in Motion



~March PDM: Senior Management Night with J.D. Hayworth

Join us for our March 8, 2007 Professional Development Meeting with speaker J.D. Hayworth on a discussion of management and leadership.

Overview:

Planning is complete for the Chapter's annual Senior Management Night PDM and, as always, we need your input to assure our success. The event will be held at the DoubleTree Suites in Phoenix on Thursday, 8 March 2005 beginning at 5:15 PM. The PDM will start with a reception at 5:15PM followed by dinner and our speaker with a goal of finishing between 8:30 and 9:00 PM.

Our speaker this year will be J D Hayworth, the former US Representative from the State of Arizona. His presentation will share his view of the United States in the world today – the management and leadership it takes to succeed in our ever-changing global environment. We'll also, recognize our members and volunteers as the power that makes our Chapter and the Association "go". You need to be signed up for the meeting by 5 March 2005, so we can give the DoubleTree an accurate count.

Senior Management Night is a great opportunity for the Chapter to show our management and community what APICS is and why membership and participation adds value to the employees and the organization. We have a "great show" planned; however, to do it well, we request that you provide us with the name, address, and position of those you'd like us to invite to share the evening with us. Please get your invitation requests in as soon as possible so APICS will be included on your manager's calendar for 8 March 2007.

March PDM Pricing:

- Free - Senior Manager with invitation from APICS Phoenix BOD
- \$20 - Pre-Registered Members
- \$10 - Pre-Registered Students with ID
- \$30 - Non-members
- \$30 - Walk-ins or Late Registrations

Register online at:
www.apicsphoenix.org

February 2007 PDM Attendee Evaluation "Drum-Buffer-Rope: How Alex Did It"

- ◆ Chapter Information: Good
- ◆ Presentation Topic: Excellent
- ◆ Speaker: Excellent
- ◆ Facilities: Good
- ◆ Dinner: Good
- ◆ Location: Good
- ◆ Overall: Good



To request that an invitation be sent to your manager, go to the Phoenix Chapter website (www.apicsphoenix.org), click on the "PDM" link and click on "Request a Sr Manager Invitation" – we'll do the rest!

If you have questions, please feel free to call Dave Johnson at 480-345-2840 or E-mail him at administration@apicsphoenix.org.

To obtain map/directions and to register on-line for the March PDM, visit our website at:

www.apicsphoenix.org

~Plant Tour: Atronic Plant Tour a Success

Atronic LLC in Scottsdale was kind enough to host our January PDM plant tour on 1/11/07, and we had a wonderful time!

For those of you not familiar with the company, Atronic is a leading global provider of casino gaming equipment and services. So, our evening started in the gaming room. As everyone gathered at the start of the tour, we had an opportunity to sample all of Atronic's machines. Our gaming experience was enhanced by the fact that we could place large bets without any money, as the machines were just set up to play.

Our tour focused on the challenges of material planning in an assemble-to-order manufacturing environment. Like most companies in the past several years, Atronic has been working hard to shave their inventory and shorten their lead times. Not being one of the larger gaming equipment manufacturers, the company has been able to compete in this tight market by cutting their lead times to one-third, and in some cases one-half, of their larger competitors. The VP of Operations and Quality Control, Rich Kotch, spoke to us about the challenges of material planning in an assemble-to-order manufacturing environment.

Mr. Kotch explained how the company set up their supplier partnerships and their kanban systems to ensure a true Just-In-Time system. The engineers also contributed to this effort by designing commonality into the core subassemblies. This commonality has also helped to cut down on obsolescence, which means that the machines that are brought back in for refurbishment are turned quickly, instead of sitting in inventory awaiting a hard-to-find part. But, in spite of all of Atronic's positive manufacturing changes, they still face some challenges on getting their material consistently on time.

When it came to offering problem solutions, our visiting chapter members were not short on help. People shared their similar experiences and ideas on how to deal with some of the problems Atronic was encountering.

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Chapter Membership Breakdown

As of February 28, 2007

Current Membership Total:	388
Professional Members:	341
Corporate Voting Members:	39
Student Associate Members:	7
Retired Members:	1

Corporate Associates (not included in total): 116

Membership information and applications can be accessed through our website at:

www.apicsphoenix.org

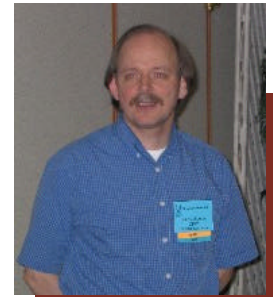


Upcoming Programs

<i>Month</i>	<i>Topic</i>
March	Senior Management Night
April	TBD—Customer Management
May	Plant Tour: Sara Lee Corporation
June	TBD

Education Corner

~ Additional Teaching Tools Available to CPIM/CSCP Course Attendees



Luke Laliberte
CPIM
VP Education

Topview Consulting Group, LLC has launched OPS-MATH™ Spreadsheets to modernize the teaching and speed the learning of the CPIM and CSCP certifications by APICS, The Association for Operations Management.

Until now, complex calculations were taught using text-based methods forcing students to use pencil and paper to prepare for rigorous certification exams. OPS-MATH™ is an interactive computer spreadsheet application designed to improve instruction and provide students with a faster way to practice while increasing retention.

OPS-MATH™ is available at <http://www.opsmath.com>. APICS Phoenix Chapter CPIM and CSCP Course attendees recently were provided a free copy of the OPS-MATH™ Spreadsheets to test out and use to prepare for CPIM and CSCP courses, and provided feedback in its development.

Topview Consulting Group, LLC is a firm dedicated to maximizing materials management effectiveness and the reduction of waste for manufacturers. The firm is not affiliated with APICS The Association for Operations Management. For more info, visit <http://www.opsmath.com>.

~ Educational Offerings ~

To register for any of the classes or obtain updated class information, please visit the Chapter website at www.apicsphoenix.org. All courses are held from 5:00 to 8:00 p.m. unless otherwise noted on the website.

**** Schedule Subject to Change/Cancellation ****

Class Locations/Directions

MSS Technologies: 3202 East Harbour Dr., Suite #1, Phoenix I-10 to University, N on University, W on

See www.apicsphoenix.org for map information

Class	Location	Day of Week	Start Date	End Date	Early Registration	No Class On:
Execution & Control of Operations	MSS	Mon-Thurs	3/12/2007	4/9/2007	2/26/2007	
Strategic Management of Resources	MSS	Mon-Thurs	5/14/2007	6/11/2007	4/30/2007	5/28/2007
Basics of Supply Chain Management	MSS	Mon-Thurs	7/16/2007	8/16/2007	7/2/2007	
Certified Supply Chain Professional	MSS	Wed	9/5/2007	12/5/2007	8/22/2007	10/31/2007
Master Planning of Resources	MSS	Mon-Thurs	9/10/2007	10/3/2007	8/27/2007	
Detailed Scheduling & Planning	MSS	Mon-Thurs	10/29/2007	11/26/2007	10/15/2007	

~Marketing Your Skills Through APICS Programs

The Phoenix APICS Chapter focuses on provide membership value by assisting members by creating educational and certification programs. We understand that time is the biggest constraint in taking advantage of our service. The 2007 strategy is to develop company supported on site educational workshops and certification programs. Our chapter can provide these services,

1. Certification programs. Many companies sponsor these programs with time sharing initiatives. That is the business and employee share a 50/50 investment in time required for this program.
2. Lean training workshops. These are 4 hours and provide the employee with 4 hours credit for training. This assists the business in providing on site training at minimal costs.

These programs have minimum student requirements and we are willing to work with each business to customize these programs to meet your needs.

Best wishes for 2007 and commit to a certification program of your choice. The Phoenix APICS chapter is here for your support.

Robert Lundeen, V.P. Marketing Phoenix. Chapter



(Continued from page 5)

After the tour, we had dinner catered by Carlos O'Brien's restaurant, and we had a chance to talk to friends and do some networking.

For those of you that could not join us for this plant tour, we have another plant tour scheduled in in May 2007. We will be touring Sara Lee Corporation. Please continue to visit our website for information on this tour. We will post it as it becomes available.



~Chapter Members Pass CPIM Certification Exams

Congratulations to the following Phoenix Chapter member(s) who have passed certification exams as part of the CSCP or CPIM Certification process:

Detailed Scheduling and Planning: Sean Guard

Master Planning of Resources: Paul Graham

Certified Supply Chain Professional:

Michael Quinlan	Gabriel Pozsonyi
Ronald G Miller	Candice L Miller
Jason Katz	Denise Bishop
Mark Willmore	

Members that pass exams are invited to notify the chapter to have their name listed in the Sahuaro. If you have passed an exam, contact the chapter via the on-line form found at <http://apicsphoenix.org/education.shtml>

Chapter Certification Breakdown

As of January 30, 2007

CPIM Certified134
CFPIM Certified4
CIRM Certified 12
CSCP Certified21