



November/December 2006

Professional Development Meeting

November PDM: "Lean Seminar: Tools & Strategies" Thursday, November 9, 2006



320 N. 44th Street (44th St. and Van Buren) Phoenix, AZ 85008-6573 (602) 225-0500 directions only

Agenda

Registration Begins: 5:30 - 6:00 Networking & No-host Bar: 5:30 - 6:00 p.m. Dinner & APICS Business Meeting: 6:00 pm Program Starts: 7:00 pm Close of Meeting: 8:30 p.m.

Cost

\$20 - Pre-Registered Members \$10 - Pre-Registered Students \$30 - Non-members \$30 - Walk-ins or Late Registration (space availability only) \$20 Participant Guide (required)

**** APICS Policy **** No Shows will be Billed

Register online at: http://www.apicsphoenix.org For your convenience, APICS accepts:



~ President's Message

Volunteering: Come on in— the water is fine!

This year especially, our Chapter has some very ambitious marketing plans. We have put together these plans in order to help attack new members into our local Chapter. To help expand everyone's professional network and foster a bigger, better sense of community. Having said that, like the old US Army. WE NEED YOU!

This year the marketing and Membership VP's have already launched some tasks related to the Direct marketing campaign. We hope to raise awareness of APICS in companies that currently we have no presence in. We hope to identify and contact 500+ companies in North and Central Arizona in which there are no APICS members.

In order to accomplish this task, we can use your help on several tasks. Robert Lundeen, our Marketing VP will be busy signing all 500+ "introduction" letters by hand that the Chapter has targeted to the Manufacturing Executive within each of these companies. We need your to help on a lot of associated tasks to make this happen:

- To fold the mailer material - Stuff envelopes - create mailing labels for the envelopes - affix the address labels, stamps to the envelopes

In our summer planning sessions, we have also identified and prioritized over 30 other "guerrilla" marketing tactics that we would like try this year in our quest to increase Chapter membership. To try any of these tactics, NEED YOUR HELP in order to even attempt any of these opportunities.

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Phoenix Chapter Officers (Effective 7/1/06)

President

Bob Woitaszewski, PMP
President@apicsphoenix.org

Executive VP

Vacant
ExecVP@apicsphoenix.org

VP Education

Luke Laliberte, CPIM
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Dave Krause, CPIM
Membership@apicsphoenix.org

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Marketing@apicsphoenix.org

VP Programs

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VP Administration

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Administration@apicsphoenix.org

Past President

Dave Krause, CPIM
Membership@apicsphoenix.org

Chapter Office:

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Phone: 480.813.2154
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Chapter News

~ Share your Company Successes

Has your company had some great results from an ERP implementation or the application of lean practices? Are you doing something unique that would be of interest to others? There is a tremendous need by our members to learn what local companies are accomplishing. Monthly professional development meeting (PDM) participants always give the highest survey ratings to presentations that are done by practitioners on subjects that show results in their business.

We are inviting you to become a speaker at a monthly PDM or to arrange for a plant tour of your employer. You are probably thinking that nobody wants to know or see what your company is doing because you have too many problems. Sometimes people are negative about accomplishments because they spend so much time solving problems they quickly forget about the great accomplishments.

It's not only important to celebrate successes internally but when done externally there is a motivational lift to the organization because there are always people who wish they could accomplish what you did. So why not give this idea some serious consideration and discuss it with your department manager? If you don't want to speak or conduct a tour, there are others in your organization that could do it. All we need is for you to become the champion to organize it! So, if you can organize a plant tour or share your story at a monthly PDM, please contact Sonia Reid, VP Programs via email at programs@apicsphoenix.org.

Upcoming Events

(Schedule subject to change)

November 2006

9 Chapter Professional
Development Meeting
TBD Board of Directors Meeting

December 2006

N/A Chapter Professional
Development Meeting - None
due to holiday Break
N/A Board of Directors Meeting—
None due to holiday Break
26 Detailed Scheduling &
Planning - Early
Registration

January 2007

8 Board of Directors Meeting
8 Detailed Scheduling & Planning -
Course Starts (ends 2/8/07)
11 Chapter Professional Development
Meeting

February 2007

8 Chapter Professional Development
Meeting
TBD Board of Directors Meeting
26 Execution & Control of Operations -
Early Registration

~ APICS Phoenix Chapter #58 Vision & Mission Statement ~

"Success Through Lifelong Learning"

Society Mission Statement:

"APICS will continue to set the standard as a recognized global leader and premier provider of resource management, education, and information for individuals and organizations."

Chapter Vision Statement:

"The Phoenix Chapter of APICS will be recognized as the foremost professional provider of knowledge and education for resource management within the Chapter's area of influence by both its internal (members) and external (manufacturing and service industry) customers by enhancing their life long learning options."

Chapter Mission Statement:

- *Provide a forum for individuals to achieve professionalism in the integrated resource management field.*
- *Provide vehicles to increase awareness of the national and local capabilities of APICS as a global educational leader across the Phoenix Chapter's area of influence.*
- *Provide synergistic support for the Phoenix APICS Chapter's vision by creating alliances between the Chapter and community leadership and other professional organizations.*
- *Ensure that Chapter member volunteers are recognized, appreciated, and rewarded for efforts in support of meeting Chapter objectives.*

For more information on APICS, visit the following websites:

Phoenix Chapter: www.apicsphoenix.org

Tucson Chapter: www.apics-tucson.org

Region VII: www.apics7.org

Society: www.apics.org

Phoenix Chapter Directors

Director, Marketing:

Webmaster: Joyce Lewis, CPIM, C.P.M.
480.813.2148 (h)

Director, Administration:

C-BAR: Gary Scullion, CPIM
623.907.5309 (w)

Director, Education:

General Education: Jack Wetzel, CPIM, CSCP, president@topviewconsulting.com
Academic Liaison—DeVry: Gordon Loucks, CFPIIM, CIRM, Jonah
gloucks@phx.devry.edu
Academic Liaison ASU: VACANT
ASU - ISM/CLM Student Chapter Liaison
(note: not a Director position): **Vacant**

Director, Programs

Director, PDM Registration Table:
Rick Wildermuth
rwildermuth@oldcastleglass.com

Director, Membership

Director, Company Coordinators:
Vacant

Open Volunteer Opportunities:

PDM Registration Table—2 hours/month
Membership Renewal Letters—2 hours/mo.
PDM Photographer—1 hour per month

If you are interested in an Open Volunteer Opportunity, please fill out a PDM Evaluation Form (requires attendance at PDM).

To obtain information or volunteer for a Director or Company Coordinator position, sign up on the Chapter website at:

<http://www.apicsphoenix.org/volunteer.html>
(RESOURCES tab on home page)



Programs in Motion



~November PDM: Part II—Lean Scheduling Seminar

Join us for our November 9, 2006 Professional Development Meeting with speaker Robert Lundeen on part 2 of the topic of “Lean Scheduling.”

Overview:

Struggling with scheduling in a lean environment? Does your company painfully expedite materials and capacity to react to last minute schedule changes? If it does, then this workshop is for you. In this workshop, you will learn about the essential tools for lean scheduling. We will learn about the relationship between lean scheduling and MRP II, ERP, APS, and TOC. Also, we will learn about the six building blocks and eight lean scheduling methods including kanban, heijunka and mixed model production.

Workshop Objectives:

- 1. Provide an overview of the central role of scheduling in a lean context.
- 2. Establish a framework for the implementation of a lean scheduling system.
- 3. Provide a working knowledge of core lean scheduling techniques.

Workshop Topics:

- 1. Frameworks for lean scheduling.
- 2. Relationships between lean and MRP, APS, and TOC.
- 3. Managing queues and flow.
- 4. The effects of variation (statistical fluctuation and dependent events).
- 5. Building blocks for lean scheduling.
- 6. Eight lean scheduling ideas: pull and kanban, takt time, runners repeaters strangers, the pacemaker, mixed model scheduling, level scheduling and heijunka, batch sizing, demand stabilization.
- 7. A brief look at CONWIP and POLCA.

PDM Pricing:

- \$20 - Pre-Registered Members
- \$10 - Pre-Registered Students with ID
- \$30 - Non-members
- \$30 - Walk-ins or Late Registrations
- \$20 - Participant Guide (Required)

Register online at:
www.apicsphoenix.org

Speaker:

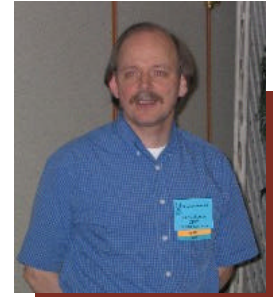
Mr. Lundeen is a 10-year member of APICS. He earned his MBA from the University of Phoenix in 1996. He is CPIM certified and is a Honeywell Lean Integrated Supply Chain Expert. Robert has 20 years of experience with Honeywell in global, production, material, inventory, and logistics planning. During those 20 years, he worked in industrial and aerospace electronics with exposure to mechanical industrial control products. He is currently a Global Supply Chain Manager for process controls in the pulp and paper industry. He is also currently divisional program manager for the European WEEE-RoHS directive. Robert credits APICS with assisting him in developing the skill sets to support his career growth within Honeywell.

Register on-line for the November PDM at:

www.apicsphoenix.org

Education Corner

~Maintaining Your Certification



Luke Laliberte
CPIM
VP Education

If you're like me you've, invested a fair amount of resources (time, money, brain cells) in obtaining your APICS certification. And once every five years you need to provide evidence that you're striving to meet APICS' vision of lifelong learning. The Association requires that a minimum of 75 points be earned within the five year period (100 points if you hold the CFPIM certification). If you divide that number by 5, that 15 points per year for CPIM and 20 for CFPIM.

How tough is it to get to 15? Well, keeping your membership current earns you 6 points per year. Attending the Chapter's monthly Professional Development Meeting earns you 1 point per session and the Chapter usually holds 9 or 10 each year. By my count that just about does it. Now I know that not everyone can attend every PDM and there are other ways to earn points. Volunteering your time to help out the Chapter earns you points. Attending the annual APICS user conference earns you 24 points. If you're a member of another professional organization you can earn 1 point per year you're a member of that organization. Course reviews, continuing education, instructing, and publishing are just some of the methods you can use to earn points to help you maintain your certification.

One year prior to your certification's expiration you'll receive a packet that includes the forms and instructions you'll use to submit your application to the association. Now it doesn't sound nearly as bad you might think. The Professional Development Journal is the form you'll use to enter activities. This journal is a summarization of the valid activities entered by year. The Certification

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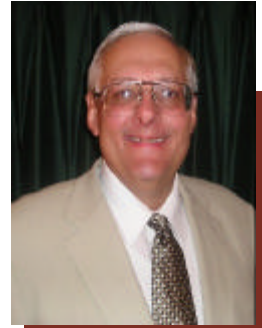
~ Educational Offerings ~ **** Schedule Subject to Change/Cancellation ****

To register for any of the classes or obtain updated class information, please visit the Chapter website at www.apicsphoenix.org. All courses are held from 5:00 to 8:00 p.m. unless otherwise noted on the website.

Class	Location	Day of Week	Start Date	End Date	Early Registration	No Class On:
Master Planning of Resources	MSS	Mon-Wed	10/30/06	11/22/06	10/16/06	
Detailed Scheduling & Planning	MSS	Mon-Wed	01/08/07	02/07/07	12/26/06	01/15/07
Execution & Control of Operations	MSS	Mon-Wed	03/12/07	04/09/07	02/26/07	
Strategic Management of Resources	MSS	Mon-Wed	05/14/07	06/13/07	04/30/07	05/28/07

Membership Matters

~ Welcome New Members!



Dave Krause, CPIM
VP Membership

The Phoenix Chapter welcomes a new corporate member to its ranks: **Fender Music**. We welcome you to participate in the principle of making learning a lifetime experience. I hope you will fully participate in our educational offerings and PDM's. Fender Music corporate members are:

- John Becker
- Scott Cross
- Mike Anderson

Other new members that have joined or rejoined the Phoenix Chapter include:

- Emily Rodriguez
- Joseph Scaminace
- Jacquelyn Kendall
- Brian Pisko CPM
- Sean Guard
- Chad Buckman
- YU-Oou Huang
- Mark Humphrey
- Joe Butler
- David Hightower
- Kumar Abhishek
- Brian Page
- Mike Babbel
- Joaquin Guedes
- Margaret Dixon
- Daniel Cunningham

New member applications can be obtained through our website at www.apicsphoenix.org.



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Maintenance Bulletin includes the activities code and explains fairly well how to fill out and submit your paperwork.

What happens if you don't get the paperwork in on time? Well, the first thing that happens is your certification is suspended. Once suspended, APICS assesses and additional 15 (or 20) points (for every year you're suspended) to your required points for re-

Chapter Membership Breakdown

As of September 31, 2006

<i>Current Membership Total:</i>	384
Professional Members:	334
Corporate Voting Members:	38
Student Associate Members:	12
Retired Members:	1

Corporate Associates (not included in total):
133

Chapter Certification Breakdown

As of September 30, 2006

CPIM Certified140
CFPIM Certified3
CIRM Certified 16
CSCP Certified9

certification. So if you're late you'll need 90 (or 120) points to be reinstated. Suspended for a five year period, and you can expect to retake the exams.

Where did I find this information? Easy, it's on the APICS website at <http://www.apics.org/Certification/Maintenance>. If you have any additional questions, you can e-mail me your question at education@apicsphoenix.org.

~Chapter Members Pass CPIM Certification Exams

Congratulations to the following Phoenix Chapter member(s) who have passed certification exams as part of the CPIM Certification process:

- Basics of Supply Chain Management: Amy Wennersten

Members that pass exams are invited to notify the chapter to have their name listed in the Sahuaro. If you have passed an exam, contact the chapter via the on-line form found at <http://apicsphoenix.org/education.shtml>



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If you have a digital camera, we are still looking for a volunteer to snap some pictures at the monthly PDM's.

Whether you can spare an hour, 4 hours in a month, 8 hours or more spread over several months, we can definitely use your help. Call us or visit our volunteer section on our website at www.apicsphoenix.org.

SHARE, GROW, SERVE

~ Bob Woitaszewski, President



~Upcoming APICS Webinars

[Applying Lean to Distribution and Customer Service](#)

December 7, 2005, at 2:00 p.m. ET
Presented by Kirk D. Zylstra
Level: Intermediate
Professional Development Points: 1

[Improve Enterprise Information Systems with Lean Principles](#)

December 14, 2005, at 2:00 p.m. ET
Presented by Steve Bell, CFPIM, and Mike Orzen, CFPIM
Level: High-level Overview
Professional Development Points: 1

The duration of an APICS Webinar is 60 minutes. Train your entire staff for one low cost of only \$99 for APICS members and \$139 for nonmembers. Enter campaign code YKBB4G when [registering](#).

~ Resume Bank ~

MEMBERS: Remember, if you are a current member of the Phoenix Chapter and are looking for employment, you can submit your resume to the APICS office for review by potential employers.

EMPLOYERS: If you are looking for qualified employees, please refer to the APICS Region 7 Job Opportunities webpage at <http://www.apics7.org/jobs.htm> to post positions free of charge.

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**Note our Early PDM
Registration Deadlines:
See website for monthly
schedules!**